



CALCUTTA OVERSEAS  
CORPORATION

— Let's Grow —

# NAGORI GROUP

- **CALCUTTA OVERSEAS CORPORATION**
- **NIKI ENTERPRISES**



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# ABOUT US

At Nagori Group, we proudly carry forward the legacy of a family business founded over two decades ago by Mr. Naresh Nagori. With his vision, dedication, and unwavering commitment to providing quality healthcare, he laid the foundation of what is today one of the most trusted pharmaceutical distribution companies in West Bengal.

Starting from a modest warehouse of just 200 sq. ft., we have grown to operate multiple warehouses spanning over 20,000 sq. ft. This journey of growth reflects our relentless pursuit of excellence and our ability to adapt to the evolving needs of the industry.

From humble beginnings, our journey has been defined by a deep-rooted belief in honesty, hard work, and exceptional service. Over the years, we have expanded our reach and capabilities, building strong relationships with our clients and partners while staying true to our core values.

Guided by the same principles that Mr. Naresh Nagori instilled, we continue to grow and evolve, ensuring that the legacy of trust and excellence remains at the heart of everything we do.



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# OUR MISSION

**Our mission is to provide high-quality generic medicines and healthcare products efficiently and reliably. We strive to strengthen the healthcare ecosystem by ensuring timely access to essential medicines, thereby contributing to the well-being of communities.**

**We uphold our core values of hard work, best service, and honesty, which have helped us build long-term relationships in the pharmaceutical industry.**



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## OUR SERVICES

**1. C&F and Super Stockist Services:** We handle logistics and distribution for generic medicines, including injectables, ensuring smooth operations across West Bengal.

**2. Logistics & Warehousing:** With modern warehousing facilities, we provide safe, organized storage and timely distribution of generic medicines and injectables.

**3. Generic Medicine Sourcing:** We also arrange generic medicines from brands we are not directly partnered with, offering them at competitive rates to meet diverse healthcare needs.



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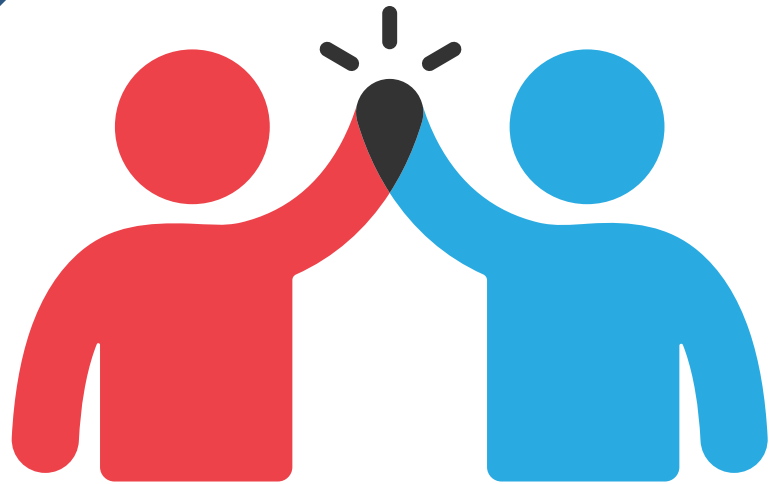
## OUR STRENGTHS

- **Experienced Team & Sales Force:** Our highly skilled team and sales force ensure smooth operations and effective market coverage.
- **Strong Distribution Network:** We serve wholesalers, retail chains, and private hospitals across West Bengal.
- **Reliability:** Over the years, we have consistently met targets for all our partner companies, providing reliable and timely distribution.
- **IT & Automation:** Our ERP system and data management tools streamline operations & improving efficiency.



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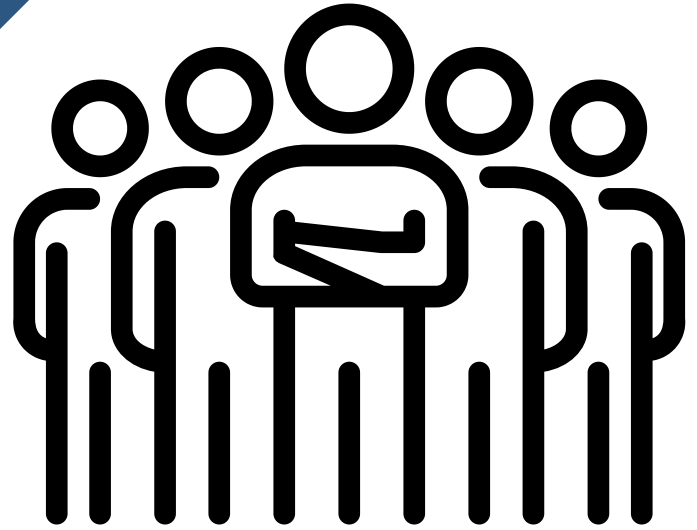
# OUR PARTNER COMPANIES

- **Cipla Pharma & Life Sciences Ltd**
- **Cipla Health Limited**
- **Alkem Laboratories Ltd**
- **Torrent Pharmaceuticals Ltd**
- **Emcure Pharmaceuticals Ltd**
- **Pharma Corp Inc Ltd**
- **Antex Pharma Pvt Ltd (Elder)**



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# MEET OUR LEADERS



## Naresh Nagori

Heading the Pharmaceutical Division of Nagori Group with over 25 years of experience in the industry, Mr. Naresh Nagori is the visionary founder of the business. He laid the groundwork for the group's success and continues to play a vital role in managing its financial operations.

Under his mentorship and guidance, Nagori Group has achieved remarkable growth and continues to expand year after year.



## Rahul Nagori

Joining the business in 2014, Mr. Rahul Nagori has been instrumental in driving the sales and client relations of the companies we represent. From managing the sales team to nurturing long-standing relationships with clients, his leadership has ensured consistent growth.

For the past decade, under his stewardship, the company has achieved all its annual targets, strengthening its market presence.



## Devesh Nagori

Mr. Devesh Nagori became part of the business in 2020 and has since been focusing on warehousing, finance, business development, and strategic planning.

In the past year, he has expanded the group's operations into retail and hospital distribution. With his efforts, the company is embracing automation and regular innovation, paving the way for a more efficient and modern future.





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# GET IN TOUCH

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